



Creating Value Ethically for Engineers

FROM THE

## PRESIDENT'S DESK

*Dear Members and Friends,*



September has been yet another eventful month for CEAI. Started with an open house “*Training Course on FIDIC Conditions of Contract*” on 4<sup>th</sup> and 5<sup>th</sup> September and an inhouse for DFCCI on “*Management of Claims and Disputes*” on the 6<sup>th</sup> by a FIDIC accredited trainer of international repute from UK. It was largely attended by practicing engineers and legal consultants.

From 8<sup>th</sup> to 12<sup>th</sup> six members of CEAI’s Governing Council and a few individuals participated from India at FIDIC Global Meet and International Conference on “*INFRASTRUCTURE-There is no time to lose: Sustainable global (and local) strategies to build a better world*” which was held in Singapore, which more than 700 delegates from over 60 countries attended.

I am glad to inform that CEAI secured the Member Association Excellency Award 2023, a rare achievement. Another good news is that Mr. Prashant Kapila, MD, ICT Ltd, and a Member of CEAI’s Governing Council was declared elected to the FIDIC Board for a period of 4 years.

On 15<sup>th</sup> of September CEAI in partnership with the Services Export Promotion Council (SEPC) organized the “*Global Services Export Conclave on Engineering and Environmental Services*” at New Delhi to focus on Sustainable Energy, Transportation, and Infrastructure.

IN THIS

# ISSUE

TRAINING COURSE ON FIDIC  
CONDITIONS OF CONTRACT

WEBINAR ON BULK MATERIAL  
HANDLING WITH SPECIAL  
REFERENCE TO PORTS

BUSINESS OPPORTUNITIES  
SEMINAR AT HYDERABAD

SEPC CONCLAVE ON “GLOBAL  
SERVICES EXPORT CONCLAVE ON  
ENGINEERING AND  
ENVIRONMENTAL SERVICES”

SOFT SKILL TRAINING ON  
EFFECTIVE PROFESSIONAL  
DEVELOPMENT

2023 FIDIC MEMBER ASSOCIATION  
EXCELLENCE AWARD TO CEAI

MR PRASHANT KAPILA ELECTED AS  
FIDIC BOARD MEMBER

CEAI NATIONAL AWARDS 2023

FROM DIRECTOR’S DESK

VIEWPOINT

CEAI's Southern Region Chairman participated in the Business Opportunity Seminar organized by the Asian Development Bank (ADB) in Hyderabad on the 12<sup>th</sup> September 2023 and presented CEAI's perspective.

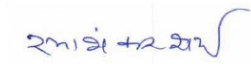
A number of other events were also held - as reported in this newsletter.

I had drawn attention regarding CEAI's National Awards 2023 in the last month newsletter for which we are looking for participation in good numbers, hence the deadline for submission of the proposals has been extended up to 31<sup>st</sup> October 2023. It is open for all professionals, whether they are members of CEAI or not.

India had organized the highly successful G-20 Summit in New Delhi on the 9<sup>th</sup> and 10<sup>th</sup> September 2023. The Consulting Engineering profession will benefit by involvement in India-Europe road connection project which was declared at the summit. The connection besides improving trade, will provide opportunities right from planning to construction and later operation and maintenance phases for a large number of consulting and contracting professionals.

CEAI will continue its efforts for the betterment of the Consulting Profession as well as Society.

*Warm regards,*



**R S Sharma**

## TRAINING COURSE ON FIDIC CONDITIONS OF CONTRACTS



CEAI organised an Open-House FIDIC Training Course on '*Practical Use of Conditions of Contracts*' on 4<sup>th</sup> & 5<sup>th</sup> September 2023 at New Delhi and In-house training on "Management of Claims and Dispute Resolution" on 6<sup>th</sup> September 2023 for the employees of DFCCIL, New Delhi.

The faculty was Mr. Taner Dedezade, an international expert and a FIDIC accredited trainer on FIDIC Conditions of Contract.

The investment in infrastructure is growing and would continue to grow at an accelerated rate in the near and distant future across the Globe and especially in developing economy like India.

The multilateral financial institutions are providing the funds and want to be a part of India's growth story. The MDBs invariably use the FIDIC Conditions of Contract which are acclaimed as the Gold Standard of Conditions of Contract globally.

The participants were given insights regarding claim management and the dispute resolution provisions under the FIDIC Conditions of Contract. The training covered the identification of project risks, their allocation, and the various causes of claim which can emerge over a construction contract and the way FIDIC addresses those claims. The training also explained how to handle

claims – preparation, submission, assessment, determination under FIDIC Contracts, and how disputes could be prevented or otherwise resolved.



*Training Course on FIDIC Conditions of Contract*

## WEBINAR ON “BULK MATERIAL HANDLING WITH SPECIAL REFERENCE TO PORTS”



CEAI's Future Leader Forum organised a webinar on “**Bulk Material Handling with Special Reference to Ports**” on 20<sup>th</sup> September 2023. The speaker was Mr. Prabir Kumar Datta, a reputed Senior Consultant in marine and material handling and a Chartered Mechanical Engineer, with over 54 years of experience in the domain. Though the span of the

subject is large, Mr. Datta very meticulously and carefully managed to share his experience of 55 years within the time frame of the webinar.

Mr. Datta briefed about the history of evolution of material handling and the ports in India and abroad. He explained regarding the old and modern trends in the planning, operation, project management, design, safety, and construction of bulk material handling terminals in the ports. He presented the different types of equipment deployed in ports, thermal power stations and steel plants for bulk material handling. He also explained the historical developments of the ports and the



vessel sizes along with the recent developments in the methods of material handling with increasing vessel sizes.

The webinar was very well appreciated by the participants.

## BUSINESS OPPORTUNITIES SEMINAR, HYDERABAD

A “*Business Opportunities*” seminar was organised by the Asian Development Bank and the Exim Bank in collaboration with CEAI, National Highway Builders Federation (NHBF), FIEO, BAI and FICCI on September 12<sup>th</sup> at Hotel Taj Krishna, Hyderabad. It was very well attended – by about 200 participants.



ADB funded projects both in India and other countries, offer many business opportunities for business community. The Government of India and ADB are keen to support participation of good quality contractors, consultants, and suppliers in ADB financed projects both within and outside India, to facilitate successful implementation of the projects.

duty exemptions, transparent and fair procurement procedures, and International Federation of Consulting Engineers (FIDIC) Conditions of Contract.

Senior officials of ADB and Exim Bank were explained the various business opportunities for Consultants and Contractors by.

- an online demonstration of the ADB website access to ADB’s business opportunities;
- presentations by Government agencies implementing ADB funded projects on business opportunities available in their respective projects; and
- Case studies on how to bid successfully in ADB.

The seminar provided an opportunity for participants to seek clarifications from the procurement specialists of ADB.

Mr. Rajkumar Kacharla, Chairman, CEAI Southern Regional Centre made a presentation about CEAI and its aims and objectives, CEAI Academy and benefits of CEAI Membership. He emphasised CEAI’s role in FIDIC and mentioned regarding the election of Mr. Prashant



Kapila, MD, ICT to the FIDIC Board.

Dr Ajay Pradhan, Past President, Mr. J V L Narayana, Vice President and Mr. Rajiv Maini, Director attend the event on behalf of CEAi.

## **SEPC's "GLOBAL SERVICES EXPORT CONCLAVE ON ENGINEERING AND ENVIRONMENTAL SERVICES"**

CEAI partnered with the Services Export Promotion Council (SEPC) for a one day *"Global Services Export Conclave on Engineering and Environmental Services: Sustainable Energy, Transportation, and Infrastructure"* for Indian companies and Indian subsidiaries of foreign companies across the Engineering, Construction & Environment services sectors. It was held at New Delhi on 15<sup>th</sup> September 2023.

Shri Piyush Goyal, Hon'ble Minister of Commerce and Industry, Consumer Affairs, Food & Public Distribution, Textiles, was the Chief Guest and inaugurated the Conclave.

Mr. R S Sharma, President CEAi addressed the participants and briefed regarding the activities of CEAi and its efforts to further the cause of Consulting Engineers.

The conclave was to enhance engineering export services to diverse countries and for that deliberations were held on the following:

- Consulting Opportunities for Indian Companies
- Emerging Business Opportunities in Consultancy Services funded by Multilateral Funding Agencies (for overseas opportunities)
- India's Differentiated Offering for Global Markets: Sustainable Energy, Transportation & Infrastructure
- Experiences, Issues and Challenges in doing business in global environment (Sustainable Transportation)
- Emerging Global Opportunities in Sustainability & Energy and India's role in shaping the journey

## **SOFT SKILL TRAINING ON "EFFECTIVE PROFESSIONAL DEVELOPMENT"**

After the successful and overwhelming response on training *"To be a Constructive Leader,"* CEAi Academy conducted trainings for young engineers on 28<sup>th</sup> September 2023 at CEAi's Office on *"Effective Professional Development"* conducted by Ms. Vijayshri Attri.

The topics covered were Effective Personality, Effective Communication, Effective Interpersonal Skills, Professional Ethical Standards and Value of



Networking, etc.

## 2023 FIDIC MEMBER ASSOCIATION EXCELLENCE AWARDS – CEA I A RECIPIENT

FIDIC announced the winners of the 2023 FIDIC Member Association Excellence Awards at a glittering gala dinner event held on 12<sup>th</sup> September in Singapore. FIDIC announced the winners of the 2023 FIDIC Member Association Excellence Awards at a glittering gala dinner event held on 12<sup>th</sup> September 2023 in Singapore.

The awards recognise individuals, teams, campaigns, initiatives, publications, and events and celebrate excellence in how FIDIC's global member associations serve

Following a record number of entries in the competition this year, the 2023 Member Association Excellence Awards saw prizes presented across five categories viz.

- Diversity and Inclusion Initiative.
- Events and Conferences.
- Significant or Outstanding Achievement.
- Advocacy/Lobbying Campaign.
- Industry Collaboration.





In the Advocacy/Lobbying Campaign category the judges awarded the special recognition for Advocacy/ Lobbying Campaign to ‘Seminar on Goodbye L1’ by the **Consulting Engineers Association of India**.

## **MR PRASHANT KAPILA ELECTED AS MEMBER OF FIDIC BOARD**



CEAI's Governing Council had nominated Mr. Prashant Kapila, a Governing Council Member of CEAI for contesting the election to the FIDIC Board 2023.

The election results were declared during the FIDIC Annual Conference held at Singapore in September 2023.

Mr Prashant Kapila has been elected as a Member of the FIDIC Board for 4 years.

## **CEAI NATIONAL AWARDS 2023**

CEAI invites nominations for the **CEAI National Awards 2023** for Excellence in Engineering Consultancy Services for the following awards from organisations as well as individuals:

### **FOR ORGANISATIONS**

#### **1) Awards for Excellence in Engineering Consultancy Services in each of the following categories:**

**Category A)** Excellence in Project Engineering

**Category B)** Excellence Engineering Innovation

The Awards will be given separately to two groups of firms. The firms would be defined based on the average turnover for the previous 3 years:

- a) Group 1: Up to Rs. 50 crores
- b) Group 2: Above Rs. 50 crores

### **FOR INDIVIDUALS**

#### **2) Achievement Awards in Consultancy Services for individuals**

This award will be given in each of the following categories:

**Category A)** Excellence in Project Engineering

**Category B)** Excellence in Engineering Innovation

### **CEAI invites Members to participate in this important event.**

Please send your nominations before the due date i.e., **31<sup>st</sup> October 2023**.

Please contact the CEAI Secretariat at [ceai.ceai@gmail.com](mailto:ceai.ceai@gmail.com) for the nomination form and the brochure.

## FROM THE DIRECTOR'S DESK

During the month of September 2023, the Committees that met to conduct their business were:

- Awards Committee
- Finance Committee
- Membership Committee
- Ethics & Quality Committee

An Open-House **FIDIC Training Course** was conducted on 4<sup>th</sup> & 5<sup>th</sup> September 2023 at New Delhi and an In-house training on ***“Management of Claims and Dispute Resolution”*** was also held on 6<sup>th</sup> September 2023 for the employees of DFCCIL. Both were appreciated by the participants.

CEAI Young Professional Forum successfully conducted a webinar on ***“Bulk Material Handling with Special Reference to Ports”*** on 20<sup>th</sup> September 2023.

CEAI Academy conducted a Soft Skill program on ***“Effective Professional Development”*** at CEAI office on 28<sup>th</sup> September 2023.

Reminders were sent for the Membership subscription for the Financial Year 2023-2024 to all members. Those who have not paid their subscription are requested to please do so as soon as possible.

## VIEWPOINT

The September 2023 issue on the theme ***“Consultancy for Rural Area Development”*** will be circulated soon.

The theme for CEAI's quarterly magazine ***“ViewPoint”*** December 2023 issue is ***“Consultancy in the Industrial Sector”***. Dr. Rajashekhar R Malur is the Guest Editor for the issue.

The Industrial sector for this issue also includes Chemical, Oil & Gas sectors. These are the spring board for development and form a major part of the GDP. There are a good number of projects in the private as well as the PSU sectors which provide opportunities to the consulting engineers to use their expertise across various disciplines of engineering. BIM and AI have and are enabling many features that help to improve the quality of deliverables by the consultants and manage all aspects of a project more efficiently and effectively.

Professionals are invited to share case studies of how they addressed the challenges faced, practical issues experienced and the solutions to those, etc. in the various disciplines of engineering. Photographs, charts, diagrams, drawings, etc. would benefit readers for a better appreciation of the issues encountered and the manner in which they were addressed.



The theme for the other issues for the term 2023-2024 are:

1	December 2023 – Consultancy in the Industrial Sector
2	March 2024 – Consultancy for Start-Up and MSME
3	June 2024 – Affordable Housing.
4	September 2024 – Energy Transition
5	December 2024 – Recycling & Reuse of Building Materials in Construction Industry.

The articles for an issue need to reach CEAI at least 3 weeks prior to the end of the month of the ViewPoint issue. Articles need to be in Times New Roman 12 with single line spacing with before and after 6 pt and normal margin, on A4 size. A recent clear and bright passport size photograph of the author(s) is to be sent along with the article. For details of formatting please refer to “*Format for Articles for CEAI Viewpoint*” on CEAI’s website, under ‘*Publications*’.

### Advertisement in ViewPoint

ViewPoint is circulated to all CEAI Members, FIDIC, Ministries of the Government of India, Public and private Sector Undertakings, Construction Firms, Contractors, Consultants, Foreign Missions and Funding Institutions in India and other organisations related to or dealing with the engineering profession. Thus, all stakeholders partnering development and progress are its readers.

**Catch the Customers Eye**

**Get Wide Exposure**

**Improve Visibility**



**VIEWPOINT**

Support from CEAI members and stakeholders are sought for increasing the number of advertisements so that ViewPoint gains in its stature as a unique Technical Publication for the fraternity and the public at large to spread information about how Consulting Engineers are helping society for improving the quality of life and doing so sustainably. The rates for advertisements in **VIEWPOINT** with effect from 1<sup>st</sup> January 2023 are given below:

Item	Rate Per issue* (Rs)	Discounted rate at 10% for 2 consecutive issues* (Rs)	Discounted rate at 20% for 4 consecutive issues* (Rs)
<b>Back Cover**</b>	<b>25,000.00</b>	<b>45,000.00</b>	<b>80,000.00</b>
<b>Inside Front Cover***</b>	<b>18,000.00</b>	<b>32,400.00</b>	<b>57,600.00</b>
<b>Inside Back Cover**</b>	<b>18,000.00</b>	<b>32,400.00</b>	<b>57,600.00</b>
<b>Full Page (Colour)</b>	<b>12,000.00</b>	<b>21,600.00</b>	<b>38,400.00</b>
<b>Full Page (Colour), if a specific page position is required.</b>	<b>14,000.00</b>	<b>25,200.00</b>	<b>44,800.00</b>
<b>Full Page (B&amp;W)</b> (such advertisements will be taken up for printing only when there are 4 or multiple of 4 advertisements for an issue)	<b>8,000.00</b>	<b>14,400.00</b>	<b>25,600.00</b>

Notes: \*GST @ 5% or as prescribed will be added to the above rates.

\*\*Back Cover and Inside Back Cover booked till September 2023

\*\*\*Inside Front Cover booked till June 2024

## Consulting Engineers Association of India

CEAI Centre, OCF Plot No 2, Pocket 9, Sector B, Vasant Kunj, New Delhi 110070

Phone: +91 9871166102 | Email: ceai.ceai@gmail.com, info@ceai.org.in | web: www.ceai.org.in



CONSULTING ENGINEERS ASSOCIATION OF INDIA

**WE OFFER****FIDIC TRAINING COURSES**

- **Module I : Practical Use of FIDIC Conditions of Contract**
- **Module II : Management of Claims and Disputes Resolution**
- **Module IV : Contract Management and Administration**

The investment in infrastructure is growing and would continue to grow at an accelerated rate in the near and distant future across the Globe and especially in developing economy like India. The multilateral financial institutions are pouring in funds and want to be a part of the India growth story. These MDBs invariably use the FIDIC Conditions of Contract which are acclaimed as the Gold Standard of Conditions of Contract Globally.

The FIDIC Conditions of Contract are being used the world over where multi-lateral development banks provide the funding. And in large complex Government projects.

With a number of large and complex projects BOTH on-going and planned in the country, this training course will bring the participant the necessary detailed knowledge and insights as to the claim management and dispute resolution provisions under the FIDIC Conditions of Contract.

It covers the identification of project risks, their allocation, and the various causes of claim which can emerge over a construction contract and the way FIDIC addresses those. It details the way to handle claims – preparation, submission, assessment, determination under FIDIC Contracts, and how disputes are prevented or otherwise resolved.

**Certificate**

After completion of the training a Certificate will be distributed to the participants.

**The comprehensive  
program on FIDIC Contracts  
led by accredited trainers**

**Contact for further query**

+91 9871166102  
ceai.ceai@gmail.com

Consulting Engineers Association of India  
CEAI Centre, OCF Plot No.2, Pocket 9  
Sector B, Vasant Kunj, New Delhi  
www.ceai.org.in

